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## WAGNER Group GmbH strengthens business in the USA

- Dr. Kai Beckhaus new CEO of WAGNER Fire Safety Inc. in Chicago
- The manager with many years of experience in logistics will play a key role in driving further market penetration in the USA
- Strategic partnerships and obtaining relevant FM certifications will further improve market access

**Langenhagen.** WAGNER Group GmbH, one of the leading solution and system providers for fire protection, is focusing on targeted internationalization. This is a central pillar of the current corporate strategy WAGNER.2026. In addition to the Asian region, the company is also focusing on the growth market of North America and is establishing new organizational structures here. The company has been able to recruit Dr. Kai Beckhaus as Managing Director for the US subsidiary WAGNER Fire Safety Inc. based in Chicago. The manager with outstanding expertise in logistics and market experience in the USA will take up his position for the fire protection specialist on July 1, 2023.

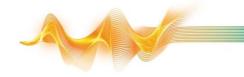
Dr. Beckhaus has many years of experience in the logistics industry. He comes from Jungheinrich AG and was until recently President at MCJ Supply Chain Solutions LLC, a joint venture between Jungheinrich and Mitsubishi Logisnext. His responsibilities included project engineering, sales, and implementation of Automated Guided Vehicles (AGVs). Previously, Dr. Beckhaus held various senior management positions and worked internationally in Europe, Asia and North America. Since 2018, he has been living and working in the USA.

"We are very pleased to have Dr. Beckhaus as President and CEO of WAGNER Fire Safety Inc. He has excellent market access in the USA as well as an excellent local network. This makes him the ideal choice for us as Managing Director of our American subsidiary," said Werner Wagner, Managing Director and shareholder of the WAGNER Group. "In this responsibility, Dr. Beckhaus will also drive the further expansion of our local team in order to develop new market potentials together with the team and to further strengthen our presence in the USA," Werner Wagner continued.

Dr. Beckhaus starts his new position with commitment and expectation: "Over the past 13 years, working in Europe, Asia and the USA, I have learned the importance of supply chain protection and operational resilience around the globe. When I became aware of WAGNER's innovative fire protection solutions, I was immediately impressed by the principle of fire prevention through oxygen reduction. I am now excited to take on the position as the new President & CEO of WAGNER Fire Safety Inc. in the USA. Together with our competent team, we will drive growth in this important focus market and convince many customers in relevant industries of our better solutions in fire protection."

WAGNER has already been represented in the North American market for several years and has taken important measures to drive market access forward in a targeted manner. These include preparations for obtaining important FM certifications, the further organizational development of the





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subsidiary, and the establishment and expansion of strategic partnerships - tasks that are now on the agenda of the new CEO.

Christoph Wesner, who most recently managed WAGNER Fire Safety Inc. from the German headquarters, will be stepping down from the management board in order to concentrate on his responsibilities as divisional manager for the Americas - and thus support his colleagues in North America - as well as the interface function with the headquarters in Langenhagen/Germany. Until further notice, he will remain Managing Director of WAGNER Fire Safety Canada Ltd.

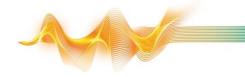


Caption: Christoph Wesner (left) and Dr. Kai Beckhaus are looking forward to the cooperation Photo credit: WAGNER Group GmbH<sup>©</sup>



Caption: Dr. Kai Beckhaus, Managing Director of Chicago-based WAGNER Fire Safety Inc. Photo credit: WAGNER Group GmbH<sup>©</sup>





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Caption: Werner Wagner, CEO of WAGNER Group GmbH

Photo credit: WAGNER Group GmbH<sup>©</sup>

#### **About WAGNER**

Since 1976, WAGNER Group GmbH, headquartered in Langenhagen (Germany), has been developing and implementing integrated fire protection solutions and has established itself as an innovative solution and system provider with around 700 employees at 22 locations in 14 countries worldwide. In the field of fire detection and fire prevention, WAGNER group is one of the technology leaders with more than 700 patents. The core competence is in the area of technical fire protection. Here, WAGNER develops individual solutions based on its own products and systems in the fields of fire detection (TITANUS®), fire prevention (OxyReduct®), fire extinguishing (FirExting®) and organization/hazard management (Visu*LAN*®).

For further information, please visit www.wagnergroup.com

### Contact

WAGNER Group GmbH Communication/PR Cordula Krause-Widjaja Schleswigstraße 1-5 30853 Langenhagen Germany

Phone +49 511 97383-217

Email cordula.krause-widjaja@wagner.de

